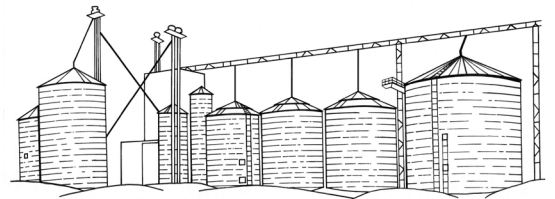




Established in 1932 as Culpeper Farmers' Cooperative



C o o p e r a t i v e T i m e s

## November 2009

### Board Members

Gregory A. Smith, President  
W.A. Spillman, III, Vice President  
Byrd Inskip, Secretary/Treasurer  
James Massie, Jr., Asst. Sec./Treas.

Douglas A. Coyner  
V.G. Haught, Jr.  
W. Stanley Hawkins  
Joseph A. Houck  
T. Jeffery Jennings  
Jeffrey A. Leonard  
Karl A. Magura  
H. Paul Neale, Jr.  
F.C. Nuckols  
Steven W. Rodgers  
Frank A. Thomas, III

### Staff

David Durr,  
General Manager  
John E. Moss,  
Chief Financial Officer  
Sam Strahan,  
Manager Feed Tech. Services  
Earnie Dodson,  
Director Agricultural Marketing  
Jimmy Hunsberger,  
Director Agricultural Operations  
Ed Dunphy,  
Director Retail Marketing  
Lydia Utz,  
Manager Human Resources  
Cindy Dell,  
Horse & Pet Specialist

### Culpeper

540-825-2200  
Paige Brown, Manager  
Derek Campbell, Field Sales Rep.  
Jeff Douthit, Field Sales Rep.  
Bill Ruark, Field Sales Rep.

### Rappahannock

540-987-8555  
Michael Cannon, Manager  
Steve Jones, Field Sales Rep.

### Morrisville

540-439-3254  
Bucky Hill, Manager

### Warrenton

540-347-7100  
Roy Lambert, Manager  
Cyndy Hair, Field Sales Rep.

### Marshall

540-364-1533  
Glenn Covington, Manager  
Mario Oderda, Assistant Manager  
Michael Swisher, Field Sales Rep.  
Tom Washburn, Field Sales Rep.

### Caroline

804-448-0266  
Judy Brooks, Manager  
Jeff Douthit, Field Sales Rep.

### Lawn & Garden Tips

- Fall is a good time to divide perennials that have overgrown their location in your garden. A good rule of thumb is to divide them in three.
- Don't burn your leaves. If you typically have more leaves than you can conveniently add to the mulch pile, try just mowing them down into the grass with your lawn mower. You will have to do this several times throughout the season to keep them from building up more than your lawn mower can handle.
- It's not too late to plant a fall cover crop of cereal rye or wheat in your garden.
- Fertilize your shrubs now with Holly-Tone or Plant-Tone.

### Agronomy Tips

- Current soil test data combined with fall-applied P & K makes good agronomic and economic sense.
- Finish wheat planting by Nov. 15th.
- Rye can be planted for four weeks after first killing frost.
- Take advantage of current dry conditions to get up to date on lime application on typically wet pasture, hay and crop fields.
- Want to know how much your grain is worth at the CFC elevator? Go to [www.cfcfarmhome.com](http://www.cfcfarmhome.com) and click on Grain - Daily Cash Price.
- Corn/soybean seed bookings are taking place now. Secure the varieties you want by ordering early.

### Livestock Tips

- As livestock transition from a diet of mostly grass to hay, more grain often needs to be fed to maintain body condition due to the lower calorie content. Colder weather (<40 F) will also increase the need for more calories in the diet. CFC personnel can assist with hay analysis and feeding programs to show how much grain will be needed in various diets.
- Breeding season increases caloric needs whether for bucks and does or cows and bulls. Feed the males to promote the higher level of activity required and make sure females are in good body condition to support fertility level.
- Dairy heifers transitioning from a pasture diet to corn silage or grass hay will need added protein to meet requirements for proper frame development. Limit amount of corn silage to avoid overfattening of heifers. Rumensin and Bovatec will help feed efficiency and growth rates.
- Be sure to remove insecticide ear tags now to help prevent resistance against active ingredients in the future.

### Equine Tips

- Most horses will not eat toxic plants if they have access to adequate forage. The fall season, when forage quality is declining, is a good time to be more aware of the top 4 plants toxic to horses that are commonly found in pastures in our area. They are: wild cherry, red maple, perilla mint, and poison hemlock. Wilted red maple leaves remain toxic for about 30 days but a horse would need to consume several pounds of leaves before symptoms would be noticed. Perilla mint has a square stem and toothed leaves that are purple on the underside. Symptoms of plant poisoning will vary depending on how much was ingested but would include anxiety, breathing problems, incoordination and colic.
- To view pictures of these weeds, go to the Virginia Tech Weed Identification Guide at this web address: [www.ppws.vt.edu/weedindex.htm](http://www.ppws.vt.edu/weedindex.htm)

### Dates to Remember

November 26

Thanksgiving Day - All locations closed



## Meeting Winter Head-On

The cold snap in late October served as a reminder that winter is right around the corner. CFC has a number of items that can help you meet winter head on.

- ✓ Protect the entrance to your farm lanes without the hassle caused by a gate that you can't open when it snows. We stock the Landowner Gate. This heavy duty barrier gate features: adjustment from 12' to 20', reflective tape, heavy threaded through the post hinges, can be locked using a standard lockset.



- ✓ Tired of breaking ice out of water buckets in the stall every morning but you don't want to run electricity to the stall. Try the Insulated 5-gallon Stall Waterer. The thermal receptacle is designed to keep water from freezing in the bucket through the night. It can be mounted on the stall wall or you can use the optional swing out bucket holder to make refilling more convenient. Bucket, with specially designed thermal drinking lid, included.



- ✓ Winter chores go much better when you are warm and comfortable. We stock a wide variety of Carhartt winter outerwear and comfortable Red Wing insulated boots. **See the valuable coupons in this issue of Cooperative Times to save on both Carhartt and Red Wing.**



**carhartt** 



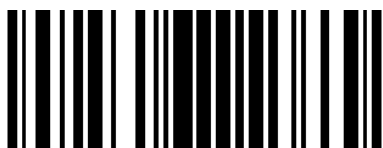
**RED WING  
SHOES\***

- ✓ According to research conducted at Iowa State University, deworming pays up to \$200 per head in a cow/calf operation. Fall is a good time to deworm with a pour-on product to help control both internal and external parasites. Dectomax Pour On, Eprinex Pour On and Ivomec Pour On control both biting and sucking lice as well as all the major internal parasites in our area. Ask your CFC sales associate for a manufacturers rebate coupon on Ivomec or Eprinex products. These coupons can save you big bucks and are good on purchases made before December 31st, 2009 while supplies last.



*\$10 off the regular price of any pair of Red Wing boots.*

**RED WING  
SHOES\***



1 3 7 4 7

*Coupon expires November 30th, 2009*

*10% off a Winter Carhartt Coat and 25% off a pair of Winter Carhartt Gloves when purchased together.*



1 3 7 4 8

*Coupon expires November 30th, 2009*